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April 19, 2002

Dear Max Bajracharya;

Thank you for your interest in the Bumblebee. Point Grey would be happy to offer you a complete package at the below outlined rates:

Number of Units	Part Number	Price	Total
1	Bumblebee Stereo Vision System	\$1,995.00	\$1,995.00
Shipping and insurance			\$50.00
Total(USD)			\$2,045.00

The package includes all required software, hardware, cables, and manuals as well as a year of technical support. The camera has B&W or Color CCD option and comes precalibrated with 4mm lenses.

The system requires a Pentium II or higher computer system as well as Microsoft Windows 98SE or 2000 operating system. Price does not include taxes and duties. This quote expires in 30 days.

Bumblebee is a newly introduced product and is going through an initial production run. Initial production runs are typically done in low volumes which makes it difficult to estimate the lead time (sometimes the product is sold out before manufacturing of the initial run is even complete). As you get closer to your purchasing decision, we encourage you to contact us for an accurate lead-time. Upon completion of the initial run, lead times are typically 1-2 weeks.

If you have any questions, please do not hesitate in contacting me, as I would be glad to be of service. I look forward to hearing from you.

Best regards,

Heather Hamilton